

Always one step ahead.

**First Quarter of Fiscal Year 2012/13 (1 April – 30 June 2012)
Overview.**



Highlights of First Quarter of Fiscal Year 2012/13.



System Implementation & Extension in Poland

- System generated toll revenues of EUR 178 million in first 12 months of operation with 99.9% accuracy.
- Toll system to be expanded by 320 km and to cover then a network of 1,890 km.
- Performance related higher costs for operation in first quarter.



System Implementation in South Africa

- On 28 April 2012, start of fully completed system suspended by court order due to lawsuit.
- Government elected to appeal court decision on 23 May 2012.
- First hearings were held on 15 August 2012.



First Total System Contract Award in Texas*

- Design, build, and integrate a Managed Lane System (MLS) in North Texas.
- MLS encompasses toll collection and intelligent transportation systems.
- First phase of system to start operation in August 2013.
- Contract value at about EUR 64 million.



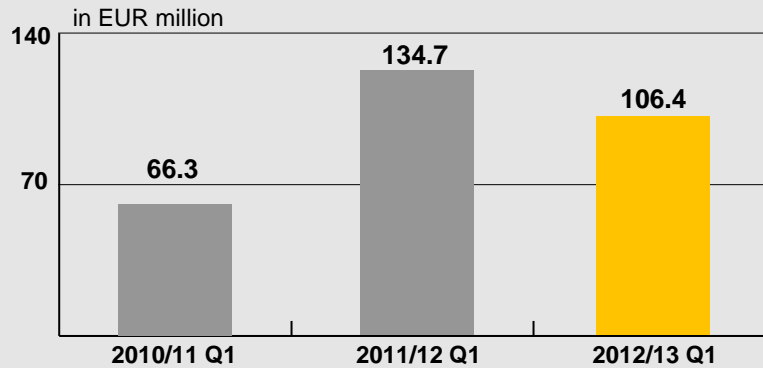
Strengthening of Presence in Mexico*

- Purchase of 33% stake in Mexican system integrator Simex S.A.P.I. with 28 years of experience in Mexican market.
- Investment reinforces commitment to customers in Mexico.

* Events occurring after 30 June 2012

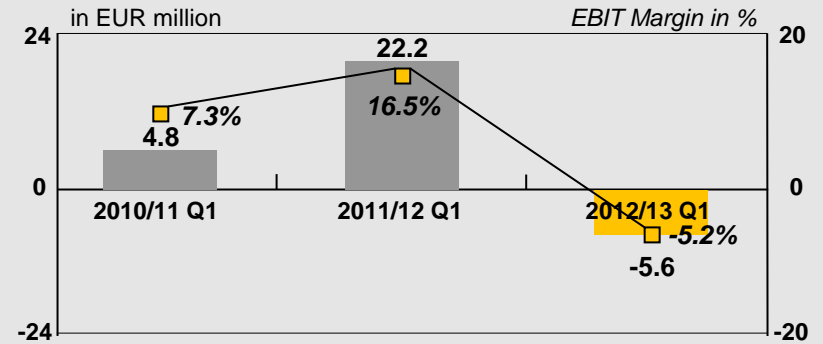
Selected Earnings Data.

Revenues



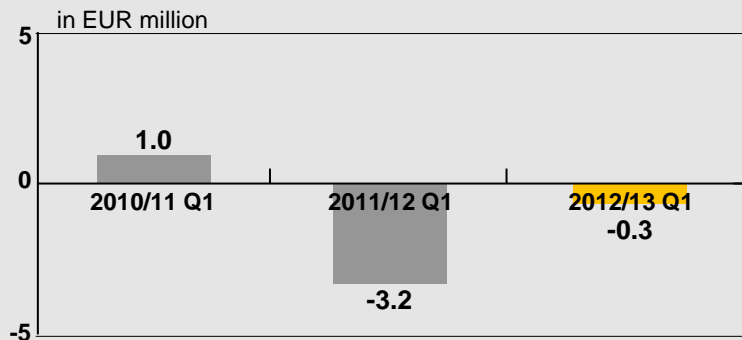
Revenues decreased by 21% to EUR 106.4 million.

EBIT



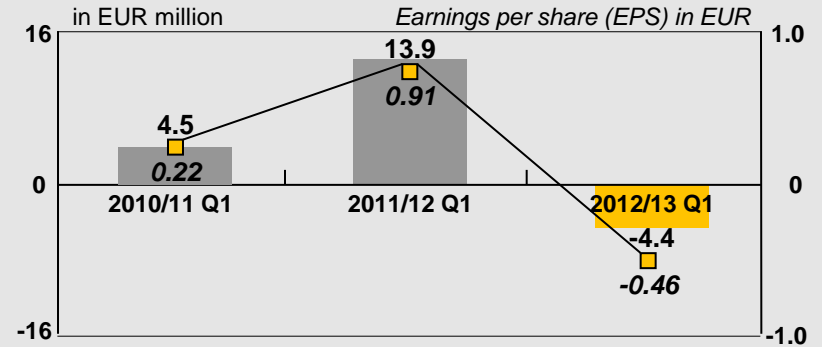
EBIT (margin) decreased to EUR -5.6 million (-5.2%).

Financial Result



Financial result improved to EUR -0.3 million.

Profit for the Period & Earnings per Share

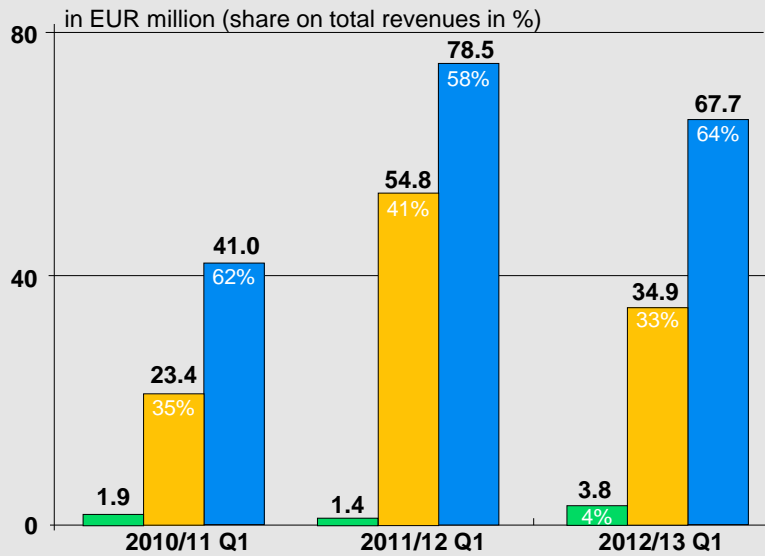


Profit for period (EPS) decreased to EUR -4.4 million (EUR -0.46).

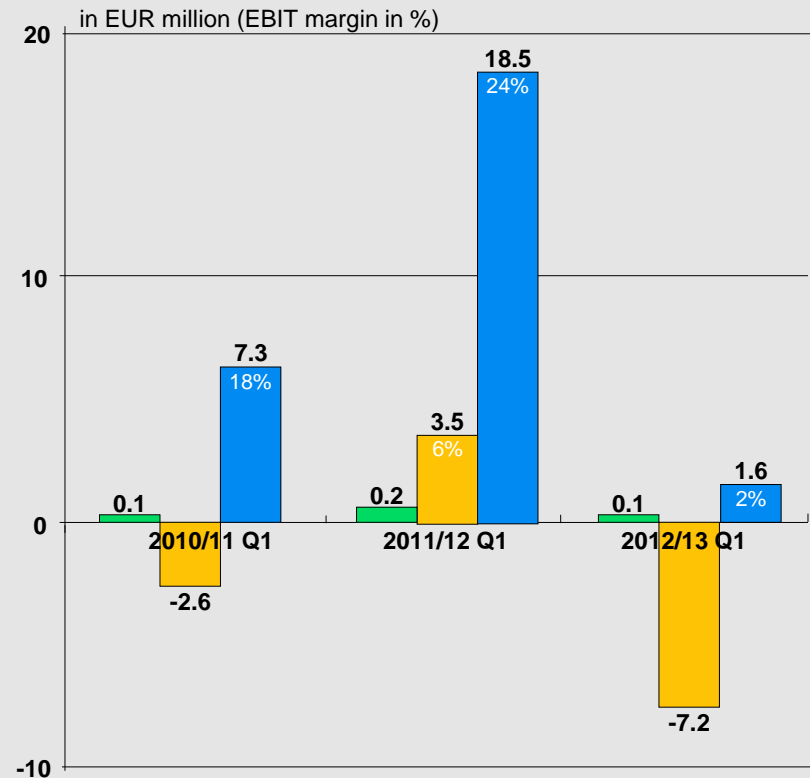
Business Segments.

■ **Road Solution Projects (RSP)** Project related business
 ■ **Services, System Extensions, Components Sales (SEC)** Recurring business
 ■ **Others (OTH)** 3rd party production sales

Revenues by Business Segments

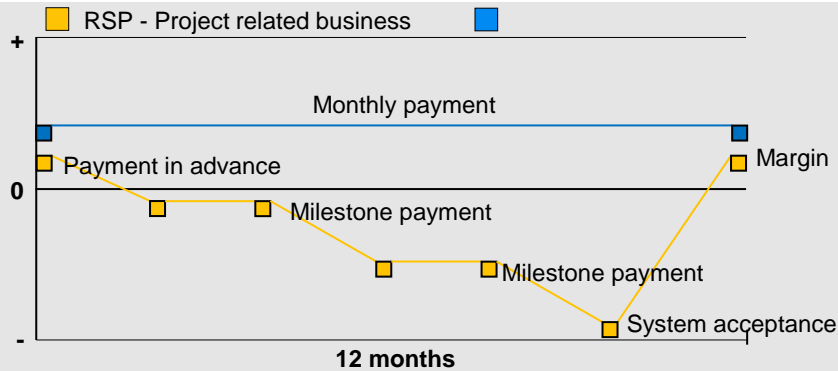


EBIT by Business Segments



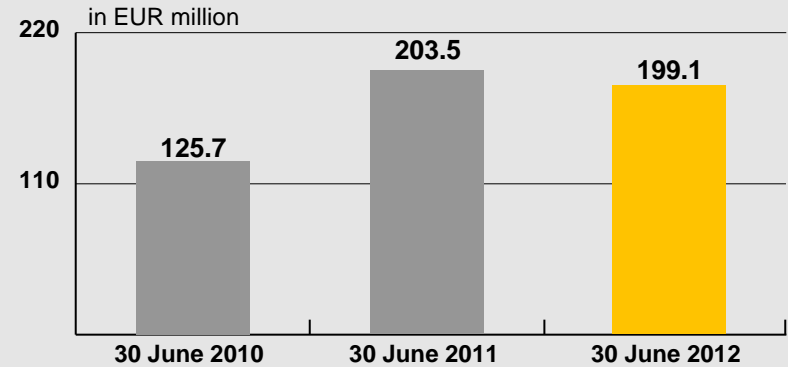
Cash Flow, Net Working Capital & Capital Expenditure.

Illustrative Cash Flow in two Major Business Segments



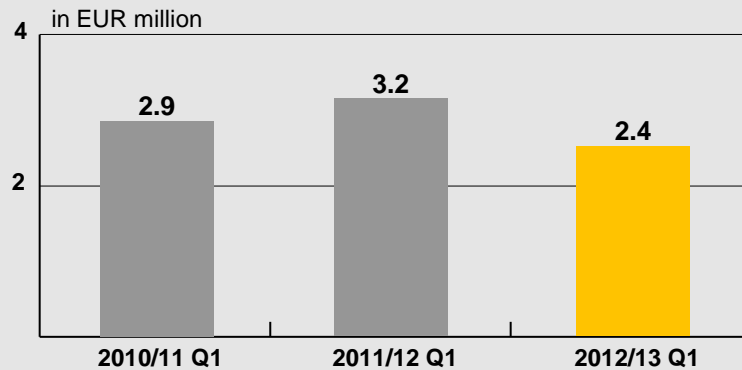
Segment RSP with volatile, segment SEC with steady cash flows.

Net Working Capital



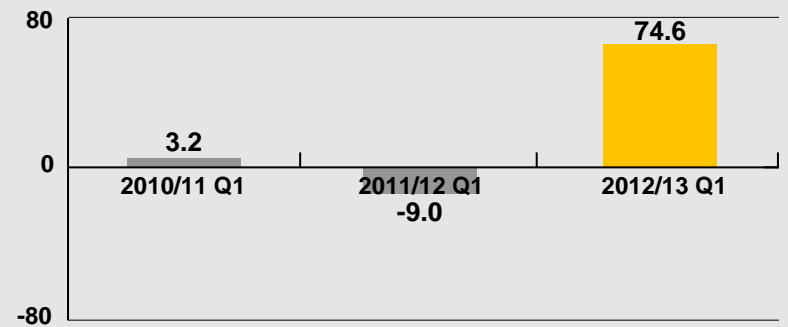
Net working capital decreased by 2% to EUR 199.1 million.

Capital Expenditure



Capital expenditure decreased by 26% to EUR 2.4 million.

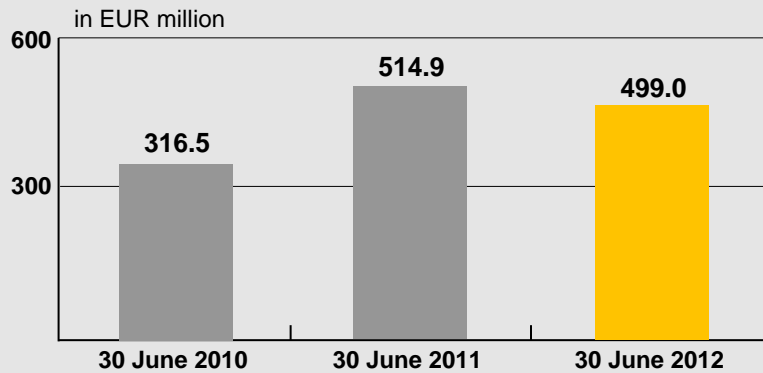
Free Cash Flow



Free cash flow increased to EUR 74.6 million.

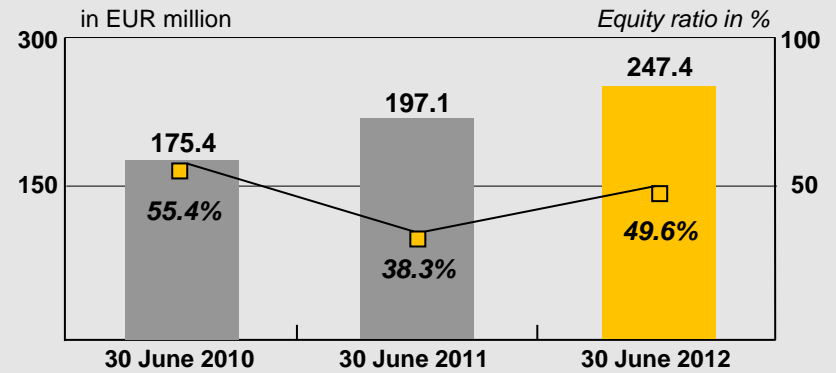
Selected Balance Sheet Data.

Total Assets



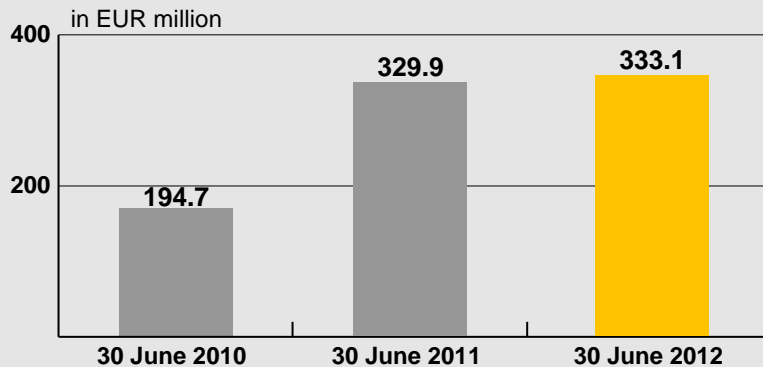
Total assets decreased by 3% to EUR 499.0 million.

Total Equity & Equity Ratio



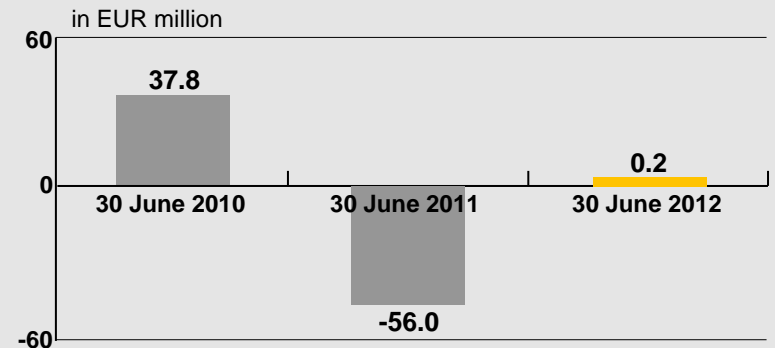
Equity (ratio) increased by 25% to EUR 247.4 million (49.6%).

Capital Employed



Capital employed increased by 1% to EUR 333.1 million.

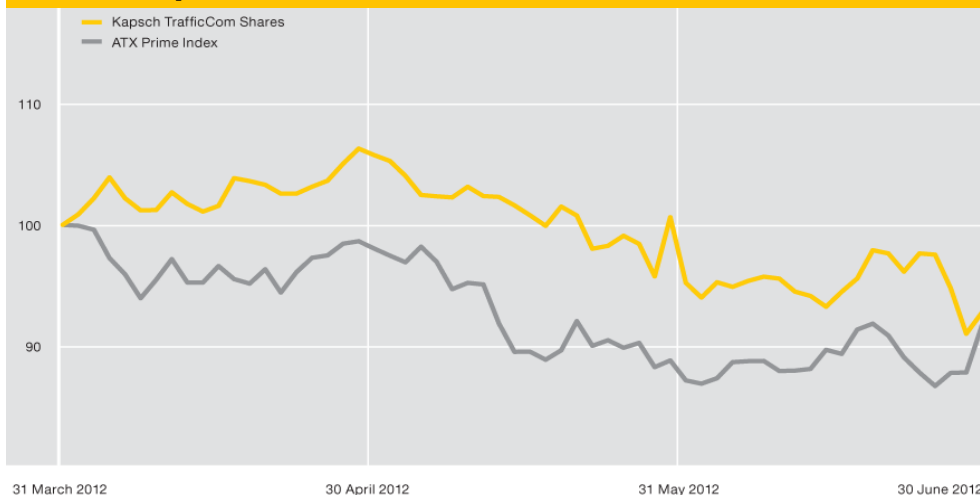
Net Debt (-) / Net Assets (+)



Net debt turned into net assets of EUR 0.2 million.

Kapsch TrafficCom Shares as of 30 June 2012.

Development of Shares in First Quarter of 2012/13



Information on the Shares

Investor Relations Officer	Marcus Handl
Stock Exchange	Vienna, Prime Market
ISIN	AT000KAPSCH9
Trading Symbol	KTCG
Reuters	KTCG.VI
Bloomberg	KTCG AV
Coverage	<ol style="list-style-type: none"> 1. Berenberg Bank 2. Deutsche Bank 3. Erste Bank Group 4. Raiffeisen Centro Bank

Key Data on the Shares

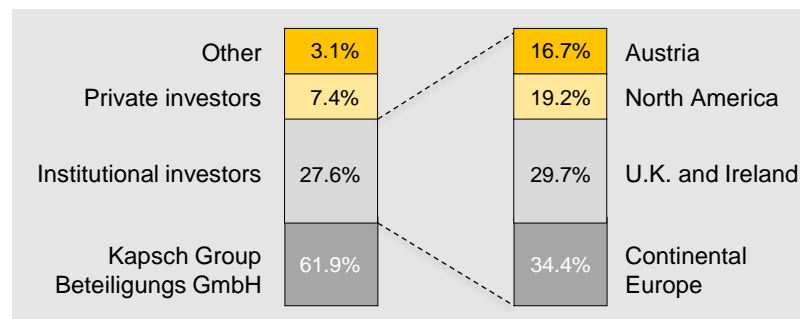
Number of shares ¹	in million	13.0	Market capitalization ¹	in EUR million	765.6
Free Float ¹	in %	38.1	Share Performance ²	in %	-7.3
Closing price ¹	in EUR	58.9	Trading Volume ^{2,3}	in shares	13,752

¹ As of 30 June 2012

² In 2012/13 Q1

³ Double counting

Shareholder Structure as at 31 March 2012



Outlook on 2012/13.

Optimistic view due to many interesting opportunities worldwide for delivery and operation of toll collection systems.

Fiscal year 2012/13 will be characterized in particular by further developments associated with date for start of electronic toll collection system in South Africa.

Expected tenders for nationwide electronic toll collection systems in Hungary, Slovenia and Denmark.

Implementation of strategy up to year 2016 as defined in fiscal year 2011/12 and establishing of corresponding corporate structure.

Summary on Financial Data in First Quarter of Fiscal Year 2012/13.

Earnings Data		2012/13 Q1	+/- %	2011/12 Q1
Revenues	in million EUR	106.4	-21%	134.7
EBITDA (<i>margin</i>)	in million EUR	-1.6 (-1.5%)	-	26.5 (19.7%)
EBIT (<i>margin</i>)	in million EUR	-5.6 (-5.2%)	-	22.2 (16.5%)
Profit for the period	in million EUR	-4.4	-	13.9
Earnings per share ¹	in EUR	-0.46	-	0.91
Free cash flow ²	in million EUR	74.6	-	-9.0
Capital expenditure ³	in million EUR	2.4	-26%	3.2
Employees ⁴		2,643	+9%	2,428

Balance Sheet Data		30 June 2012	+/- %	30 June 2011
Total assets	in million EUR	499.0	-3%	514.9
Total equity (<i>ratio</i>) ⁵	in million EUR	247.4 (49.6%)	25%	197.1 (38.3%)
Net assets (+) / debt (-)	in million EUR	0.2	-	-56.0
Net working capital	in million EUR	199.1	-2%	203.5

1 Earnings per share 2012/13 Q1 relate to 13.0 million shares (2011/12 Q1: 12.2 million shares)

2 Operating cash flow minus capital expenditure from operations (excl. payments for acquisitions of companies and purchases of securities and investments)

3 Capital expenditure from operations (excl. payments for acquisitions of companies and purchases of securities and investments)

4 Each first quarter - as of 30 June

5 Incl. minority interest

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Kapsch TrafficCom is a provider of high-performance intelligent transportation systems (ITS) in the application fields of toll collection, urban access management and traffic safety and security. Kapsch TrafficCom covers the entire value creation chain of its customers as a one-stop shop by providing products and components as well as subsystems as open market products, by integrating them into turnkey systems and by developing end-to-end solutions, including services for the technical and commercial operations of systems. Within its current core business of electronic toll collection (ETC), Kapsch TrafficCom designs, builds and operates ETC systems, in particular for multi-lane free-flow traffic, and offers the technical and commercial operation of such systems.

With 280 references in 41 countries on all 5 continents and with almost 70 million on-board units delivered and about 18,000 lanes equipped, Kapsch TrafficCom has positioned itself among the internationally recognized suppliers of electronic toll collection worldwide. Kapsch TrafficCom is headquartered in Vienna, Austria, and has subsidiaries and representative offices in 30 countries. For more information about Kapsch TrafficCom, please visit www.kapschtraffic.com.



As a member of the **United Nations Global Compact (UNGC)**, Kapsch TrafficCom is committed to corporate social responsibility and sustainable development.



Since 2009, the shares of Kapsch TrafficCom are included in the **Austrian sustainability index, VONIX**.

Vienna Stock Exchange Award 2011 & 2012

In May 2012, Kapsch TrafficCom received the **Vienna Stock Exchange Award 2012** in the category “Small and mid caps” for the second consecutive time.