Always one step ahead.

First Three Quarters of Fiscal Year 2012/13
(1 April – 31 December 2012) Overview.
### Highlights of First Three Quarters of Fiscal Year 2012/13.

<table>
<thead>
<tr>
<th>System Operation in Poland</th>
<th>System Implementation in South Africa</th>
<th>System Contract Awards &amp; Technology Release in U.S.A.</th>
</tr>
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<tr>
<td>Toll revenues of EUR 178 million in first year of operation with 99.9% accuracy.</td>
<td>Start of completed system suspended by court order due to lawsuit in April 2012.</td>
<td>Contract award to design, build &amp; integrate Managed Lane System in North Texas.</td>
</tr>
<tr>
<td>Performance related higher costs for operation in first half fiscal year.</td>
<td>Legal action dismissed in third quarter.</td>
<td>First phase to start in August 2013.</td>
</tr>
<tr>
<td>Key open issues on system operation clarified in third quarter of fiscal year.</td>
<td>Announcement on toll commencement date awaited.</td>
<td>Incident Detection System contract award for Washburn Tunnel in Houston, Texas.</td>
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<td>Release of E-ZPass technology to support electronic toll interoperability.</td>
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<table>
<thead>
<tr>
<th>System Contract Award &amp; Contract Renewal in Australia</th>
<th>Strengthening of Presence in Mexico</th>
<th>Withdrawal from Joint Venture in Russia</th>
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<tr>
<td>System contract award on M5 South West Motorway in Sydney.</td>
<td>Purchase of 33% stake in Mexican system integrator Simex S.A.P.I.</td>
<td>Sale of 33.3% stake in joint venture LLC United Toll Systems.</td>
</tr>
<tr>
<td>- New open road tolling system.</td>
<td></td>
<td></td>
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<tr>
<td>- Contracted by Interlink Roads.</td>
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<tr>
<td>- Contract value of about EUR 8.5 million.</td>
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<tr>
<td>- Renewal of on-board unit agreement with road operator Transurban.</td>
<td></td>
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<tr>
<td>- 6.5 million OBUs delivered since 1999.</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>First Contract for On-board Unit delivery in Brazil</th>
<th>Exclusion from Toll Collection Tender in Hungary</th>
</tr>
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<tbody>
<tr>
<td>First contract for the delivery of on-board units won in August 2012.</td>
<td>Non-compliant offer in tender for nationwide toll collection system in Hungary.</td>
</tr>
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Key Figures for First Three Quarters of Fiscal Year 2012/13.

2012/13 Q1–Q3 (first three quarters of fiscal year 2012/13): 1 April – 31 December 2012
All figures presented in million EUR unless otherwise stated

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<tr>
<th>Earnings Data</th>
<th>2012/13 Q1–Q3</th>
<th>2011/12 Q1–Q3</th>
<th>+/- %</th>
<th>2012/13 Q3</th>
<th>2011/12 Q3</th>
<th>+/- %</th>
<th>2011/12</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues</td>
<td>310.9</td>
<td>408.2</td>
<td>-24%</td>
<td>107.6</td>
<td>129.4</td>
<td>-17%</td>
<td>549.9</td>
</tr>
<tr>
<td>EBIT</td>
<td>-9.6</td>
<td>37.4</td>
<td>-</td>
<td>-3.4</td>
<td>-2.7</td>
<td>-26%</td>
<td>42.2</td>
</tr>
<tr>
<td>EBIT margin</td>
<td>-3.1%</td>
<td>9.2%</td>
<td>-</td>
<td>-3.2%</td>
<td>-2.1%</td>
<td>7.7%</td>
<td></td>
</tr>
<tr>
<td>Profit for the period</td>
<td>-5.8</td>
<td>24.7</td>
<td>-</td>
<td>1.2</td>
<td>2.3</td>
<td>-49%</td>
<td>27.5</td>
</tr>
<tr>
<td>Earnings per share 1</td>
<td>-1.09</td>
<td>1.40</td>
<td>-</td>
<td>-0.24</td>
<td>0.05</td>
<td>-</td>
<td>1.62</td>
</tr>
<tr>
<td>Free cash flow 2</td>
<td>89.7</td>
<td>-23.5</td>
<td>-</td>
<td>11.0</td>
<td>21.4</td>
<td>-49%</td>
<td>-49.7</td>
</tr>
</tbody>
</table>


<table>
<thead>
<tr>
<th>Balance Sheet Data</th>
<th>31 December 2012</th>
<th>31 December 2011</th>
<th>+/- %</th>
<th>31 March 2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total assets</td>
<td>470.2</td>
<td>516.4</td>
<td>-9 %</td>
<td>557.7</td>
</tr>
<tr>
<td>Equity ratio 3</td>
<td>47.7%</td>
<td>46.1%</td>
<td></td>
<td>45.9%</td>
</tr>
<tr>
<td>Net assets (+) / debt (-)</td>
<td>1.0</td>
<td>-50.5</td>
<td>-</td>
<td>-74.4</td>
</tr>
<tr>
<td>Net working capital</td>
<td>167.0</td>
<td>226.7</td>
<td>-26 %</td>
<td>285.7</td>
</tr>
</tbody>
</table>

1 In EUR; Earnings per share (EPS) in 2012/13 Q1–Q3 relate to 13 million shares, in 2011/12 Q1–Q3 relate to a weighted average number of 12.7 million shares; EPS calculated from the profit for the period attributable to the equity holders of the company
2 Operating cash flow minus capital expenditure from operations (excl. payments for acquisitions of companies and purchases of securities and investments) plus proceeds from the disposal of property, plant and equipment and intangible assets
3 Including minority interest
Selected Earnings Data for First Three Quarters of Last 3 Fiscal Years.

**Revenues**
- 2010/11: EUR 258.5 million
- 2011/12: EUR 408.2 million
- 2012/13: EUR 310.9 million

Revenues decreased by 24% to EUR 310.9 million.

**EBIT**
- 2010/11: EUR 23.2 million (9.0% margin)
- 2011/12: EUR 37.4 million (9.2% margin)
- 2012/13: EUR -9.6 million (-3.1% margin)

EBIT decreased to EUR -9.6 million; EBIT margin at -3.1%.

**Financial Result**
- 2010/11: EUR 0.4 million
- 2011/12: EUR -4.3 million
- 2012/13: EUR 1.0 million

Financial result improved to EUR 1.0 million.

**Profit for the Period**
- 2010/11: EUR 1.09 million
- 2011/12: EUR 1.40 million
- 2012/13: EUR -1.09 million

Profit for period decreased to EUR -5.8 million; EPS at EUR -1.09.
Business Segments in First Three Quarters of Last 3 Fiscal Years.

Revenues by Business Segments

- Road Solution Projects (RSP): Project related business
- Services, System Extensions, Components Sales (SEC): Recurring business
- Others (OTH): 3rd party production sales

<table>
<thead>
<tr>
<th>Segment</th>
<th>2010/11</th>
<th>2011/12</th>
<th>2012/13</th>
</tr>
</thead>
<tbody>
<tr>
<td>Road Solution Projects</td>
<td>4.7</td>
<td>6.9</td>
<td>12.6</td>
</tr>
<tr>
<td>Services, SEC</td>
<td>105.9</td>
<td>181.0</td>
<td>220.3</td>
</tr>
<tr>
<td>Others, OTH</td>
<td>147.8</td>
<td>54%</td>
<td>75%</td>
</tr>
</tbody>
</table>

EBIT by Business Segments

- Road Solution Projects: Project related business
- Services, System Extensions, Components Sales (SEC): Recurring business
- Others (OTH): 3rd party production sales

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<th>Segment</th>
<th>2010/11</th>
<th>2011/12</th>
<th>2012/13</th>
</tr>
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<tbody>
<tr>
<td>Road Solution Projects</td>
<td>-4.5</td>
<td>27.4</td>
<td>34.9</td>
</tr>
<tr>
<td>Services, SEC</td>
<td>0.3</td>
<td>27.4</td>
<td>34.9</td>
</tr>
<tr>
<td>Others, OTH</td>
<td>0.4</td>
<td>2.0</td>
<td>4.4</td>
</tr>
</tbody>
</table>

-21% to 54% in EUR million (share on total revenues in %)
-47% to 16% in EUR million (EBIT margin in %)
Kapsch TrafficCom AG is headquartered in Vienna, Austria.

**Headcount by Region**

- **Rest of World**: 1%
- **America**: 16%
- **Africa**: 36%
- **Europe (excl. Austria)**: 20%
- **Austria**: 27%

**Headcount by Country**

- **Other**: 5%
- **Sweden**: 5%
- **Czech Republic**: 6%
- **Argentina**: 6%
- **U.S. & Canada**: 8%
- **Poland**: 8%
- **Austria**: 27%
- **South Africa**: 36%

**2012/13 Q1-Q3 Revenues by Region**

- **Rest of World**: 19%
- **America**: 16%
- **Austria**: 9%
- **Europe (excl. Austria)**: 56%

**Top Sales Markets**

- **Other**: 10%
- **Australia**: 5%
- **Belarus**: 6%
- **France**: 6%
- **Austria**: 9%
- **South Africa**: 13%
- **U.S.A**: 18%
- **Poland**: 18%
- **Czech Republic**: 21%

References in 41 and Presence in 30 Countries – 2,792 Employees.

Illustrative Cash Flow in two major Business Segments

- RSP - Project related business
- SEC - Recurring business

Net Working Capital

- 31 December 2011: EUR 226.7 million
- 31 March 2012: EUR 285.7 million
- 31 December 2012: EUR 167.0 million

Net working capital decreased to EUR 167.0 million.

Capital Expenditure

- 2010/11 Q1-Q3: EUR 5.8 million
- 2011/12 Q1-Q3: EUR 8.4 million
- 2012/13 Q1-Q3: EUR 12.3 million

Capital expenditure increased by 47% to EUR 12.3 million.

Free Cash Flow

- 2010/11 Q1-Q3: EUR 16.5 million
- 2011/12 Q1-Q3: EUR 89.7 million (with a note of -23.5 million)

Free cash flow increased from EUR -23.5 million to EUR 89.7 million.
Selected Balance Sheet Data.

**Total Assets**

- **31 December 2011**: EUR 516.4 million
- **31 March 2012**: EUR 557.7 million
- **31 December 2012**: EUR 470.2 million

Total assets decreased to EUR 470.2 million.

**Total Equity & Equity Ratio**

- **31 December 2011**: EUR 238.2 million, 46.1% equity ratio
- **31 March 2012**: EUR 256.2 million, 45.9% equity ratio
- **31 December 2012**: EUR 224.2 million, 47.7% equity ratio

Equity decreased to EUR 224.2 million, equity ratio at 47.7%.

**Capital Employed**

- **31 December 2011**: EUR 359.6 million
- **31 March 2012**: EUR 383.8 million
- **31 December 2012**: EUR 315.8 million

Capital employed decreased to EUR 315.8 million.

**Net Debt (-) / Net Assets (+)**

- **31 December 2011**: EUR -50.5 million
- **31 March 2012**: EUR -74.4 million
- **31 December 2012**: EUR 1.0 million

Net assets increased to EUR 1.0 million.
Kapsch TrafficCom Shares.

Share Price in First Three Quarters of 2012/13

Key Data on the Shares

- Number of shares: 13.0 million
- Market capitalization: EUR 614.9 million
- Free Float: 38.1%
- Closing price: EUR 47.30
- Share Performance: -25.5%

Information on the Shares

- Investor Relations Officer: Marcus Handl
- Stock Exchange: Vienna, Prime Market
- ISIN: AT000KAPSCH9
- Trading Symbol: KTCG
- Reuters: KTCG.VI
- Bloomberg: KTCG AV
- Coverage:
  1. Berenberg Bank
  2. Deutsche Bank
  3. Erste Bank Group
  4. Raiffeisen Centro Bank

Shareholder Structure as at 31 March 2012

- Other
  - Private investors: 7.4%
  - Austria: 16.7%
  - North America: 19.2%
- Institutional investors: 27.6%
- U.K. and Ireland: 29.7%
- Kapsch Group Beteiligungs GmbH: 61.9%
- Continental Europe: 34.4%

1 As at 31 December 2012
2 In 2012/13 Q1–Q3
3 Double counting
The negative influence of the South African project will weigh down the annual earnings for 2012/13, bringing it considerably lower than previous expectations.

In view of the progress that has been made in existing projects and the expected tenders and additional projects, company is holding firm to its growth-oriented strategy.

Slovenia has started tender for nationwide electronic toll collection system in February 2013 with submission date for offers on 15 April 2013.

Management looks forward optimistically to the future.
## Financial Calendar & Contact.

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<tr>
<th>Financial Calendar</th>
<th>Contact</th>
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<tr>
<td><strong>11 June 2013</strong></td>
<td>Investor Relations Officer: Marcus Handl</td>
</tr>
<tr>
<td>Preliminary results of fiscal year 2012/13.</td>
<td><strong>Address</strong>: Kapsch TrafficCom AG Am Europlatz 2</td>
</tr>
<tr>
<td><strong>26 June 2013</strong></td>
<td><strong>Shareholders’ Telephone</strong>: +43 50 811 1120</td>
</tr>
<tr>
<td>Results of fiscal year 2012/13.</td>
<td><strong>Fax</strong>: +43 50 811 99 1120</td>
</tr>
<tr>
<td><strong>19 August 2013</strong></td>
<td><strong>Email</strong>: <a href="mailto:ir.kapschtraffic@kapsch.net">ir.kapschtraffic@kapsch.net</a></td>
</tr>
<tr>
<td>Interim report for fiscal year 2013/14 Q1.</td>
<td><strong>Website</strong>: <a href="http://www.kapschtraffic.com">www.kapschtraffic.com</a></td>
</tr>
<tr>
<td><strong>12 September 2013</strong></td>
<td><strong>Deduction of dividend for fiscal year 2012/13 (ex-day).</strong></td>
</tr>
<tr>
<td>Ordinary shareholders’ meeting for fiscal year 2012/13.</td>
<td></td>
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<tr>
<td><strong>19 September 2013</strong></td>
<td><strong>First day of payment for 2012/13 fiscal year dividends.</strong></td>
</tr>
<tr>
<td>Deduction of dividend for fiscal year 2012/13 (ex-day).</td>
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With 280 references in 41 countries on all continents and with almost 70 million on-board units delivered and about 18,000 lanes equipped, Kapsch TrafficCom has positioned itself among the internationally recognized suppliers of ETC systems worldwide. Kapsch TrafficCom is headquartered in Vienna, Austria, and has subsidiaries and representative offices in 30 countries. For additional information, please visit [www.kapschtraffic.com](http://www.kapschtraffic.com).

As a member of the United Nations Global Compact (UNGC), Kapsch TrafficCom is committed to corporate social responsibility and sustainable development.

Since 2009, the shares of Kapsch TrafficCom are included in the Austrian sustainability index, VONIX.

In May 2012, Kapsch TrafficCom received the Vienna Stock Exchange Award 2012 in the category “Small and mid caps” for the second consecutive time.