









Always one step ahead.

Fiscal Year 2010/11 (1 April 2010 – 31 March 2011) Overview



Highlights of Fiscal Year 2010/11.

 Large contract award in Poland	 Extension of presence in RSA	 Important steps in the U.S.A.	 First contract in Russia
<ul style="list-style-type: none"> Tender won in October 2010 Contract worth a total of EUR 560 million signed in November 2010 	<ul style="list-style-type: none"> Acquisition of 56.81 % in TMT (Pty.) Ltd. AFC * contract award Order of 1.5 million on-board units 	<ul style="list-style-type: none"> Acquisition of Mark IV IVHS businesses in U.S., Canada and Mexico First 5.9GHz deployment on Hood River Bridge 	<ul style="list-style-type: none"> Equipment for traffic crossings in City of Kazan
<p>* AFC – Automated Fare Collection</p>			
 System performance in CZ	 System performance in Austria	 Business with on-board units	 Issuance of corporate bond
<ul style="list-style-type: none"> Average performance rate at all-time high of 99.31 % in 2010 (2009: 99.0 %) 	<ul style="list-style-type: none"> Average transaction rate at all-time high of 99.88% in 2010 (2009: 99.78 %) 	<ul style="list-style-type: none"> All-time high of 5.2 million (2009/10: 3.5 million) on-board units delivered 	<ul style="list-style-type: none"> 4.25 % corporate bond with tenor of 7 years and volume of EUR 75 million

Fiscal Year 2010/11 in Overview.

Earnings Data		Fiscal Year 2010/11	+/- %	Fiscal Year 2009/10
Revenues	in million EUR	388.6	+80 %	216.0
EBITDA (<i>margin</i>)	in million EUR	62.5 (16.1 %)	+95 %	32.0 (14.8%)
EBIT (<i>margin</i>)	in million EUR	48.9 (12.6 %)	+99 %	24.5 (11.4%)
Adjusted earnings per share ^{1, 2}	in EUR	1.81	+21 %	1.49
Free cash flow ³	in million EUR	-19.9	<-100 %	41.6
Capital expenditure ⁴	in million EUR	8.3	+71 %	4.8
Employees ⁵		2,167	>100 %	1,023
Balance Sheet Data		31 March 2011	+/- %	31 March 2010
Total assets	in million EUR	450.1	+53 %	295.1
Total equity (<i>ratio</i>) ⁶	in million EUR	191.5 (42.5 %)	+14 %	168.2 (57.0 %)
Net assets (+) / debt (-)	in million EUR	-47.2	<-100 %	35.3
Net working capital	in million EUR	175.9	+68 %	104.6

1 2009/10 adjusted for the EUR 14 million fair value adjustment relating to the share in Q-Free ASA, Norway

2 earnings per share relate to 12.2 million shares

3 operating cash flow minus capital expenditure from operations (excl. payments for acquisitions of companies and purchases of securities and investments)

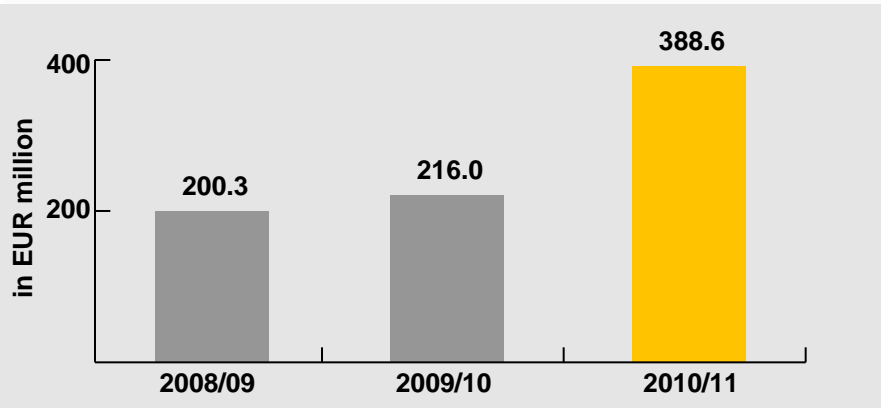
4 capital expenditure from operations (excl. payments for acquisitions of companies and purchases of securities and investments)

5 as of 31 March of each year

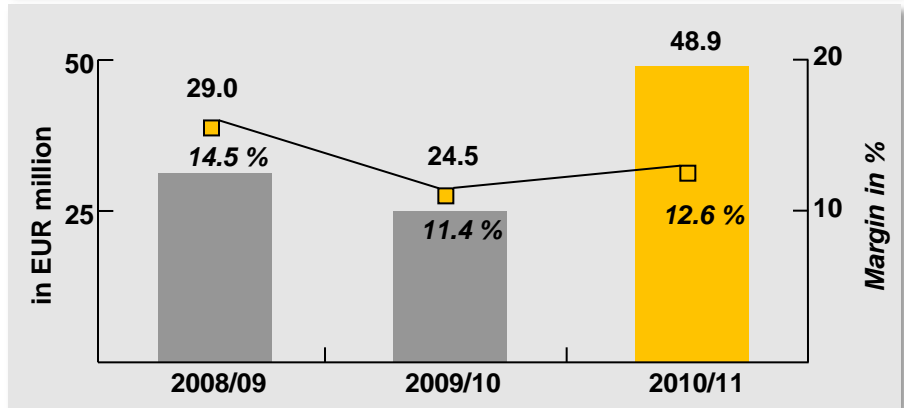
6 incl. minority interest

Selected Financial Data.

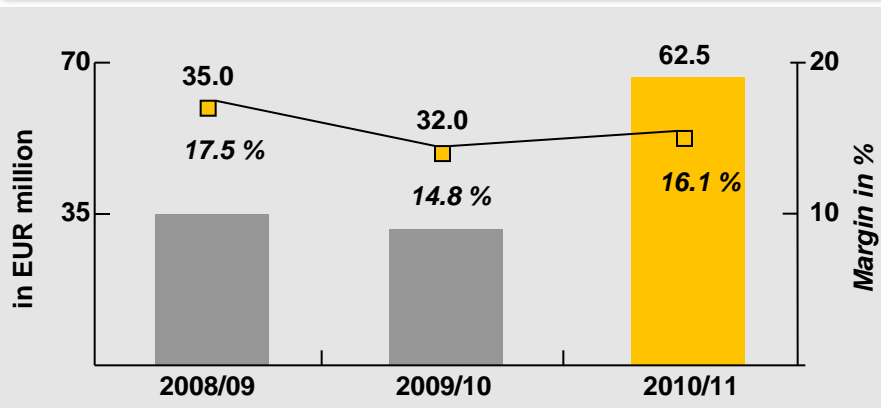
Revenues



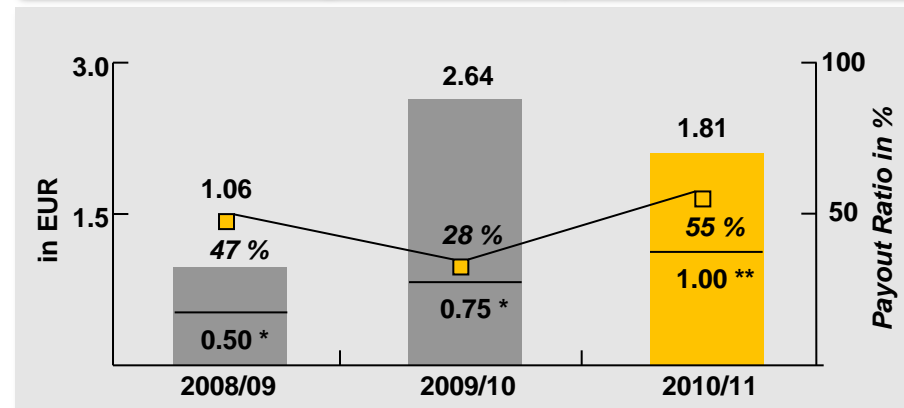
EBIT



EBITDA



Earnings / Dividend per Share

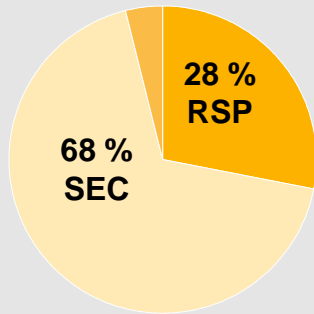


* Dividend per Share as reported

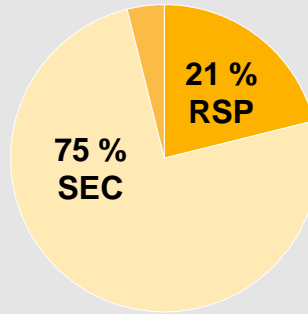
** Proposal of Managing Board

Percentage of Business Segments & Regions in Revenues.

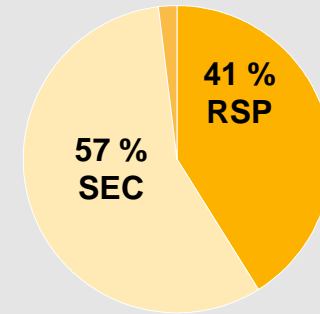
% of Business Segments in Revenues in 2008/09



% of Business Segments in Revenues in 2009/10



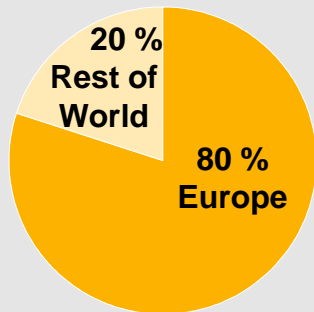
% of Business Segments in Revenues in 2010/11



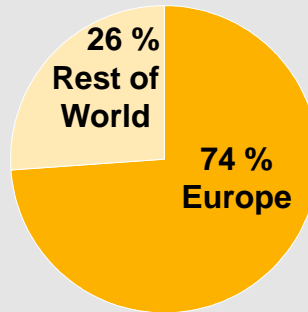
Segment SEC – Services, System Extensions, Components Sales

Segment RSP – Road Solution Projects

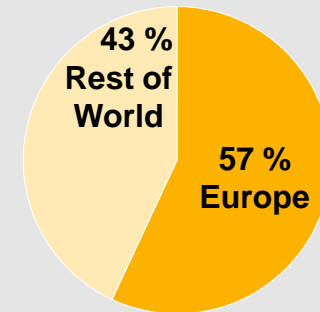
% of Regions in Revenues in 2008/09



% of Regions in Revenues in 2009/10



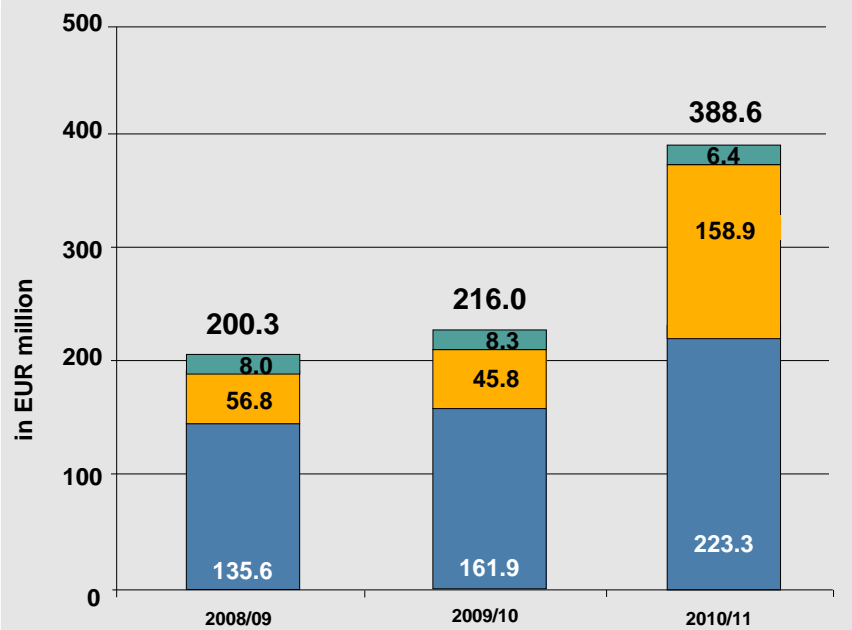
% of Regions in Revenues in 2010/11



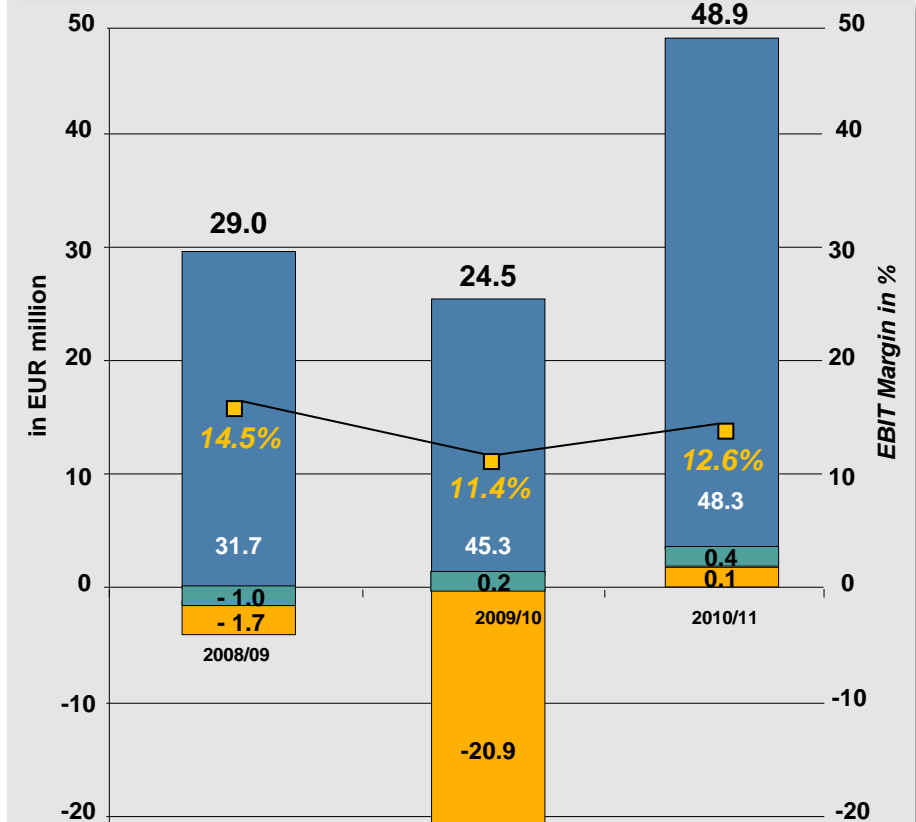
Business Segments.

■ **Road Solution Projects (RSP)**
 ■ **Services, System Extensions, Components Sales (SEC)**
 ■ **Others (OTH)**
 Project related business (> EUR 3 million)
 Recurring business (services/components) and projects < EUR 3million
 3rd party production sales

Revenues by Business Segments

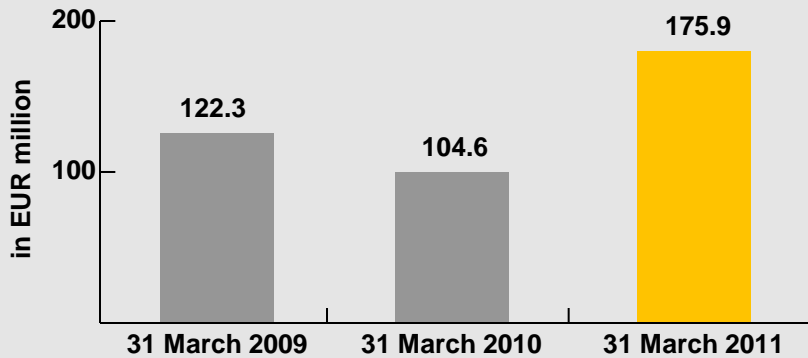


EBIT by Business Segments

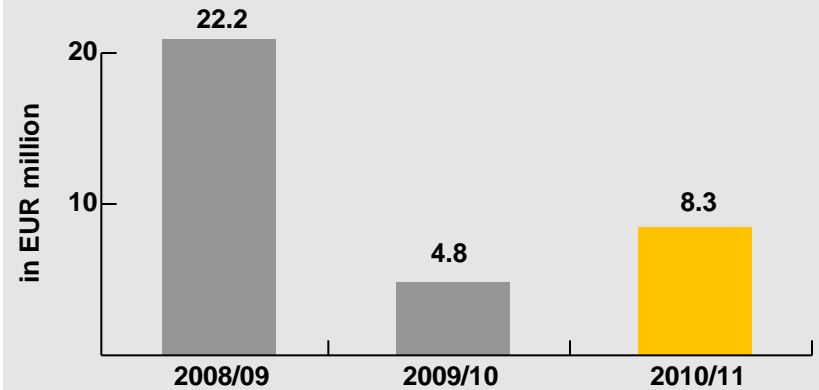


Selected Earnings and Balance Sheet Data.

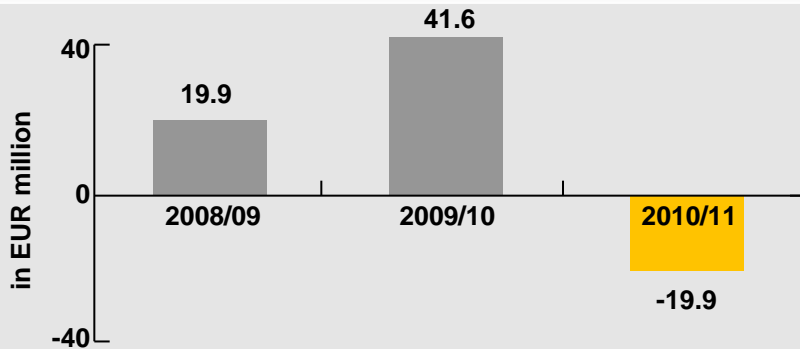
Net Working Capital



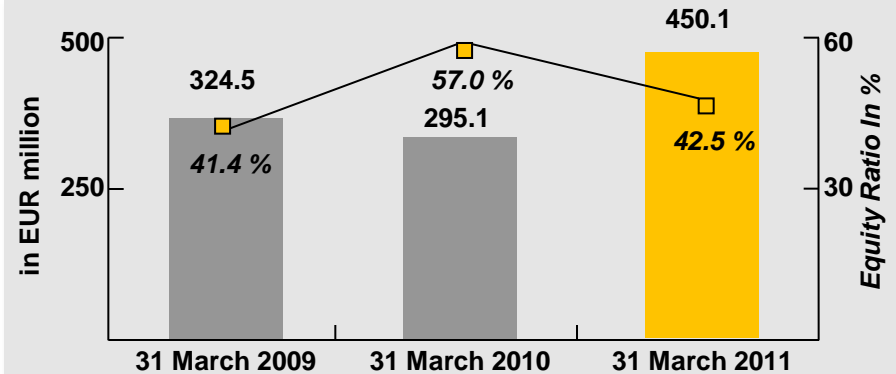
Capital Expenditure



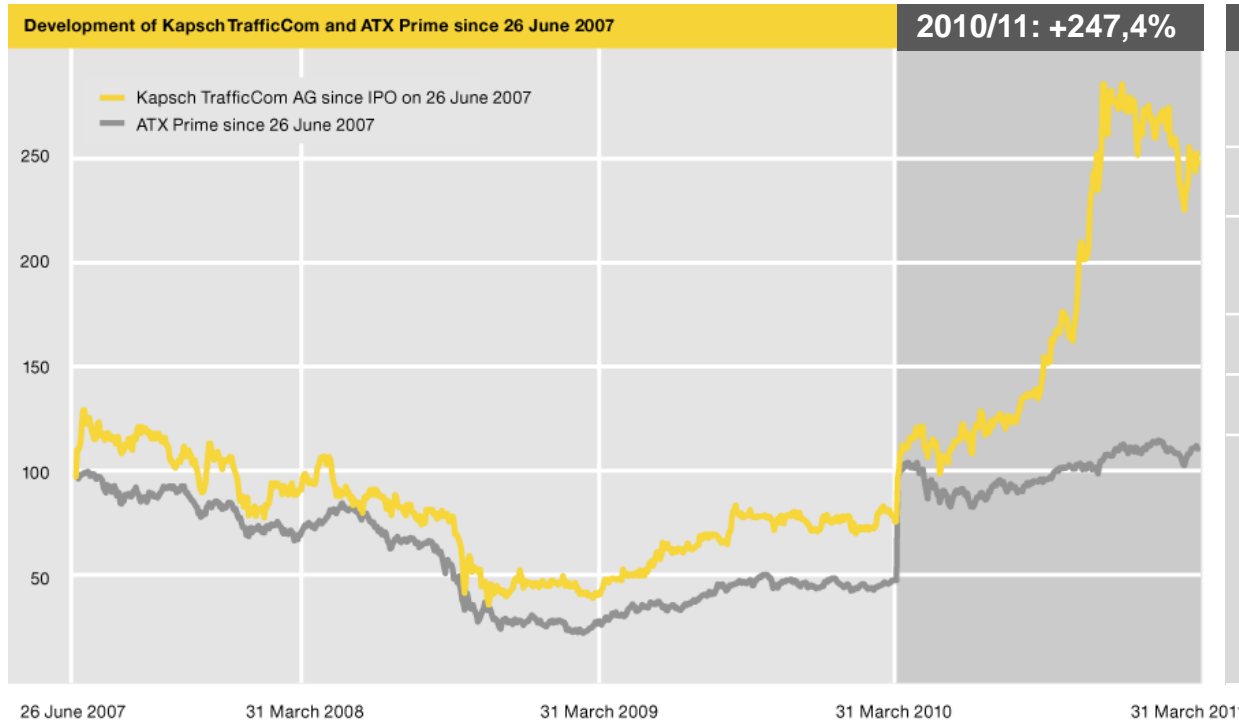
Free Cash Flow



Total Assets - Equity Ratio



The Kapsch TrafficCom Share in Fiscal Year 2010/11.



Information on the Share	
Stock Exchange	Vienna, Prime Market
ISIN	AT000KAPSCH9
Trading Symbol	KTCG
Reuters	KTCG.VI
Bloomberg	KTCG AV
Coverage	<ol style="list-style-type: none"> 1. Berenberg Bank 2. Deutsche Bank 3. Erste Bank Group 4. Macquarie Securities 5. Raiffeisen Centro Bank 6. WestLB

Stock Exchange Data as of 31 March 2011

Number of shares	in million	12.2	Closing price	in EUR	62.5
Free float	in %	31.6	Market capitalization	in EUR million	762.5

Corporate Strategy.



Outlook on Fiscal Year 2011/12.

- Our outlook on market developments over the long-term is promising.
- Key events will be the implementation and the start of operations of the electronic toll collection systems in South Africa and Poland.
- In the U.S., Kapsch TrafficCom expects the decision of the pending tender for the award of the E-Z Pass® Group contracts.
- In addition, the current fiscal year will be influenced by the preparation for the tenders expected in Hungary, Slovenia and Denmark as well as the continuing integration of Mark IV IVHS.

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For more information, visit us under
www.kapschtraffic.com

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